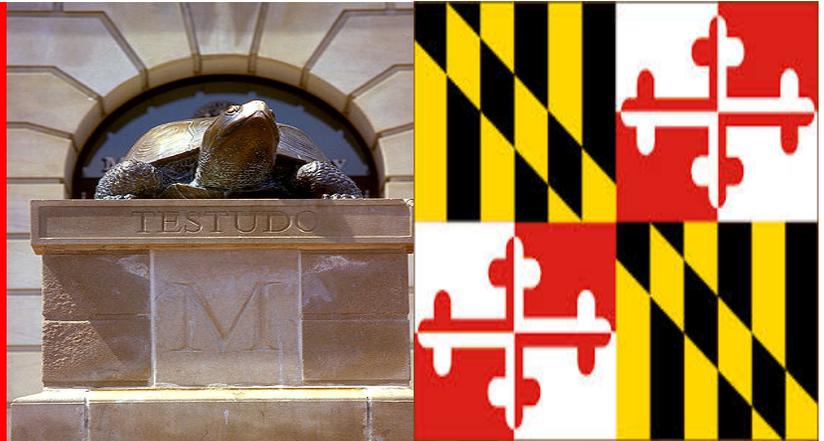


Academy for
Excellence in Local
Governance
Graduate
Leadership
Workshop Series:



**Government,
Civility, and
Negotiation**

Date:

Tuesday, June 6

Time:

8:30am - 3:30pm

Location:

**Local Government
Insurance Trust
7225 Parkway Dr.
Hanover, MD 21076**

Cost:

\$125

**(includes the cost of
materials, breakfast &
lunch)**

The Academy for Excellence in Local Governance Graduate Program is designed to provide continuing education to public leaders in Maryland to enhance their knowledge, skills, and abilities. The Graduate Program is open to those Academy Fellows who have completed the Academy core program. Additional Graduate Program course offerings will be forthcoming.

So, you're a graduate of the Academy for Excellence in Local Governance. You've completed all your requisite core classes and now you would like to test your knowledge and elevate your governance skill set. The next Academy Graduate Workshop might be just the experience you are looking for.

Government, Civility, and Negotiation: In these days of partisan rhetoric, division within government, and a growing need to work together, the 'Government, Civility, and Negotiation Workshop' will provide a space to discuss these dynamics and also use a case study to work through effective negotiation skills. This one-day session is aimed at elected and appointed officials of Maryland's counties and municipalities who are seeking approaches to work more effectively in their communities. This interactive workshop will present a negotiation framework based on the work of Roger Fisher and William Ury. The class will take place **Tuesday, June 6 from 8:30 a.m. - 3:30 p.m.** at the Local Government Insurance Trust (LGIT) Headquarters in Hanover, MD. The class will be led by Captain Mark Adamshick, faculty on leadership and ethics at the US Naval Academy, West Point, and the University of Maryland.

The application deadline is Thursday, May 25, 2017. The cost for the workshop will be \$125.00 which includes a continental breakfast, lunch, and all materials. Seats are limited to 25 so early registration is encouraged.

For additional information and an application, contact Aisha Washington at 301.314.2641 or awashin1@umd.edu

Presented by...

*Academy Founders: Maryland Municipal League, Maryland Association of Counties, the University of Maryland
and Academy Lead Sponsor: Local Government Insurance Trust*